

FUND-RAISING PHONEBANK DEBRIEF QUESTIONS

1. Who got at least one contribution, at least one Yes?
2. What was your best experience?
3. What was the biggest check you got?
4. Any surprises asking for that amount of money?
5. Who had a conversation where you didn't get money, a No?
6. What happened with the No?
7. What did you learn about fundraising from doing this?
8. What did you learn about yourself from doing this?
9. What would you tell someone who wasn't here if you wanted them to come to a fund-raising phonebank?
10. Would you do this again?

At this point, ask people to come back for the next scheduled activity.